

## DATASHEET

# DTR PLASTICS: ADVANCED FUNCTIONALITY

DTR™ ERP

## WHAT WE DO

DTR Plastics software is a comprehensive enterprise resource planning (ERP) solution designed specifically for companies that manufacture plastics. DTR Plastics software is used by firms that have a combination of discrete and process manufacturing requirements to improve their manufacturing, distribution, financial management, and customer relationship management processes.

## THE COMPANIES WE SERVE

Leaders in the plastics industry, including more than 150 injection molders, extruders, film and bag processors, blow molders, thermoformers, and compounders use DTR Plastics software to make their businesses more competitive and more profitable.

## HOW WE DELIVER

With an exclusive focus on the business issues facing plastics producers, DTR Plastics software offers extensive capabilities that help customers:

- Reduce inventory costs
- Monitor scrap and regrind for more accurate job costing
- Shorten production cycle times
- Streamline financial management processes
- Strengthen customer relationships

## WHY WE EXCEL

DTR Plastics software has been helping plastics manufacturers reduce costs, increase sales and better meet customer demands for more than 20 years. The solution was developed and is maintained by a team of software developers with extensive experience in the plastics industry. To ensure sustained focus on the unique requirements of discrete and process plastics companies, DTR Plastics software is only sold in the plastics industry. The solution is easy-to-implement and easy-to-use.

## DTR PLASTICS: FUNCTIONALITY THAT PERFORMS

The DTR Plastics software solution delivers functionality that performs end-to-end. Designed exclusively for plastics manufacturers, the DTR Plastics software solution delivers comprehensive industry specific capabilities to help customers improve the efficiency of business processes critical to their success.

The solution includes capabilities for order management, job costing, inventory control, production scheduling, forecasting, financial management, analytics, and customer relationship management. Since first introduced more than 20 years ago, the DTR Plastics software has been continually updated and enhanced by a team of plastics industry software experts. Here are some of the top reasons discrete and process plastics manufacturers have chosen DTR Plastics software and have been glad they did:

**Better manage raw materials and finished products**

With DTR Plastics software, you get complete control of your raw materials, assembled work-in-process, finished goods, and other items. You also get complete visibility into your customers' inventory.

**Produce products more efficiently**

The DTR Plastics software features capabilities to improve how plastics manufacturers schedule production, generate quotes, manage bills of manufacturing (BOM), project material requirements, forecast production, and monitor production.

**Improve integration of production and other core processes**

The DTR Plastics software integrates core plastics production processes with other business processes so plastics manufacturers manage product and project costing, quoting, and variance reporting with speed and accuracy.

**Centralize financial operations for better control**

With DTR Plastics software, companies can centralize financial management processes, making it possible to improve accounts payable, accounts receivable, cash disbursement, and general ledger processes.

**Analyze operations and identify opportunities for improvement**

With DTR Plastics software, executives can analyze key performance indicators (KPIs) to identify and act on opportunities to improve operations and the company's financial position.

**Centralize customer data to better manage relationships**

Comprehensive customer data is stored in a central database that is tightly integrated with other modules in the DTR Plastics solution. This capability gives employees in marketing, sales, support, and other departments quick access to the information needed to take advantage of sales opportunities, better meet requirements, and improve customer satisfaction.

## DTR PLASTICS: END-TO-END EASY

**Focused on solving your specific challenges**

The business challenges facing injection molders, extruders, film and bag processors, blow molders, thermoformers, and

compounders are unique. So is the way DTR Plastics software helps you overcome them. With specialized requirements for inventory control, manufacturing, job costing, financial management, performance management, customer relationship management and sales, a generic ERP solution won't meet your needs. To fill this gap, the DTR Plastics ERP solution was developed with one industry in mind: yours.

**Leveraging the right technology**

Technology development at Aptean is driven by customers in the plastics industry. To make it easy to use and maintain, the DTR Plastics solution was developed to run on state-of-the-art Microsoft® technologies. Fully scalable with support for large operations, DTR Plastics integrates easily with Microsoft Office applications and a wide range of specialized solutions for the plastics industry. Customers can easily integrate the DTR Plastics solution with CorVu applications for specialized performance management capabilities, with Bear Technologies for shop-floor production monitoring, and Mattec for real-time production and process monitoring.

**Making it easy for the user**

The DTR Plastics software solution has been designed to support the unique workflow in the plastics industry. The solution streamlines processes critical for discrete and process plastics manufacturers, including inventory control, production, distribution, and financial management. DTR Plastics is easy to implement and provides an intuitive interface to make it easy to use.

**Complementing your capabilities with DTR Plastics services**

To support customers with implementation and ongoing use of the DTR Plastics software solution, a wide range of consulting expertise and support and service programs are available. Experienced consultants can guide companies through the implementation process to minimize risk and achieve faster return on investment. Ongoing support offerings include configuration, personalization, data migration, and monitoring. In addition to a professionally staffed Help Desk, companies using the DTR Plastics solution have access to an award-winning customers-only website.

## DTR PLASTICS: DRIVEN SOLELY BY WHAT OUR CUSTOMERS NEED

At Aptean, our approach to your long-term success can be summed up in a few words: focus, collaboration, commitment, and continuity.

### Focus

By focusing your business on plastics, you haven't tried to be all things to all people. Neither has DTR Plastics. The DTR Plastics ERP solution has been developed exclusively for companies in your industry. We understand and help companies like yours deal with the unique manufacturing and business support issues you face every day.

### Collaboration

To give you the functionality you need to succeed, we've adopted a collaborative process guided by a simple principle: You're best served when you tell us what you need and we deliver, rather than us telling you what we have or what we can develop. To put this principle into action, the DTR Plastics product development process and the Aptean acquisition strategy are 100 percent driven by customers. We create multiple opportunities for customers to tell us what they need from their ERP solutions and to share their perspective on the challenges facing all plastics manufacturers. As part of this collaborative approach, we offer:

- Access to a special support site where customers can directly request enhancements to their DTR Plastics software
- Direct participation in the product-development process, from defining requirements to reviewing product designs
- User group meetings with DTR Plastics software product experts
- Beta-testing opportunities

### Commitment

At Aptean, we understand that listening to customers is essential, but not enough. To be a true partner with our customers, we have to follow through on what you tell us. DTR Plastics software experts develop and deliver solutions that support every phase of the discrete and process plastics manufacturing processes. At Aptean, we're committed to helping you meet the challenges you face today and will likely face in the future. Our best-practices product definition and development are complemented by the Aptean commitment to only acquire companies that strengthen what we can do on behalf of customers in our targeted industries.

### Continuity

DTR Plastics software experts have been serving the enterprise software needs of companies in the plastics industry for more than 20 years. Backed by the vision and financial stability of the Aptean Corporation, the DTR Plastics software solution is positioned to extend this record of customer-driven innovation, product excellence, and quality service and support well into the future.



More than 9,000 customers around the world rely on us to give them a competitive edge. By providing innovative, industry-driven enterprise application software, Aptean helps businesses to satisfy their customers, operate most efficiently, and stay at the forefront of their industry.

For more information, visit: [www.aptean.com](http://www.aptean.com)