

DATASHEET

ADVANCED FUNCTIONALITY TO STREAMLINE PRODUCTION

RELEVANT™ ERP

WHAT WE DO

Relevant ERP software is a comprehensive enterprise solution designed to meet the specific requirements of companies that design, engineer, manufacture, and repair complex, high-value products. The Relevant ERP solution features integrated capabilities for costing, engineering, manufacturing, materials management, and systems management these companies need to stay competitive and profitable.

THE COMPANIES WE SERVE

Relevant ERP software serve the needs of aerospace and defense; contract manufacturing; and maintenance, repair and overhaul (MRO) companies, including some of the biggest names in these industries. Regardless of size, companies in these industries face complex variables that must be tightly managed so every project is completed on-time, on-budget, and with top quality and reliability. Relevant ERP software delivers capabilities to effectively manage this high level of business complexity.

HOW WE DELIVER

The Relevant ERP solution integrates functionality for the key processes critical to companies that deliver complex, high-value products. Architected from day one with these businesses in mind, the solution can help you:

- Integrate and streamline workflows for all core business process, including materials management, planning, production, quality assurance, earned value management, compliance, and warehouse and supply chain management
- Avoid the need to invest costly and time-consuming software modifications to meet your unique requirements.

WHY WE EXCEL

The business experts responsible for the Relevant ERP solution have a deep understanding of your business fundamentals and how a focused software solution can improve your operations and your bottom line. With the Relevant ERP solution, you can improve your operational efficiencies and deliver high-quality products faster and more cost effectively by:

- Better estimating, measuring, controlling and reporting by department, project, or task
- Achieving quicker turns, lower costs, and greater reliability
- Facilitating superior labor and parts management
- Improving the way you track your many dissimilar projects, jobs, or customer orders
- Delivering multi-plant and multicurrency capabilities
- Providing timely business intelligence

RELEVANT: FUNCTIONALITY THAT PERFORMS

Relevant ERP is a comprehensive solution with integrated modules to support all core business processes of companies in aerospace and defense, contract manufacturing, MRO and other industries where products are complex. The solution allows you to automate and integrate processes for costing, engineering, manufacturing, and materials management. Here are some of the reasons manufacturers of complex, high-value products have chosen the Relevant ERP solution and been glad they did:

Make better estimates

The Relevant ERP solution helps you improve your business results by making better initial estimates for a project and making accurate assessments of ongoing work. The solution includes rich estimating capabilities that establish accurate project baselines. The Relevant ERP solution also can provide detailed and easy-to-use summaries of repair estimates and the status of customer approvals.

Implement the solution fast and efficiently

Relevant ERP software customers have access to Aptean Accelerated Implementation™, a proprietary methodology that ensures your system is up and running quickly without disrupting on-going business operations. During the three implementation stages—Plan, Learn, and Operate—Relevant software experts work closely with your employees to develop clearly defined roles and responsibilities.

Better manage the complexity of your business

Aerospace and defense, contract manufacturing, and MRO companies have to successfully manage numerous projects, each with a unique set of materials, designs, and milestones. To help you manage this complexity, Relevant ERP software includes a project workbench that enables real-time access to the cost and status of individual projects. The solution features capabilities for managing and reporting earned value, full document control, and engineering change control management. Specifically for MRO companies, the solution offers integrated management of repair and manufacturing environments.

More efficiently manage resources

Efficiently managing raw materials, components and end products is a major challenge for project-based companies. To help you effectively manage your resources, Relevant ERP software enables material resource planning by project, illustrated parts list management, clear pegging of supply and demand by project, and online document management and control.

Integrate quality assurance

Relevant ERP software includes integrated quality assurance capabilities designed for the unique needs of companies that design, engineer, manufacture, and repair highly complex, high-value products.

Make better decisions, faster

The Relevant ERP solution features advanced business intelligence functionality, including executive dashboards and predefined templates designed specifically for manufacturers of complex products. With Relevant ERP software, you get early warning signals of issues before they turn into a crisis and predictive analysis capabilities that enable you to improve business over time.

RELEVANT: END-TO-END EASY

Focused on solving your specific challenges

Relevant ERP software has been designed specifically for companies that deliver complex, high-value products. The solution enables companies to streamline the workflow of multiple projects at one time to increase inventory turns and improve operational efficiencies. Relevant ERP software features integrated capabilities for costing, engineering, manufacturing, materials management, and systems management.

Leveraging the right technology

Technology development for Relevant ERP software is driven by the customer. To make it easy to use and maintain, the Relevant ERP solution was developed using state-of-the-art tools based on Microsoft® technologies. The solution is fully scalable and supports multi-plant operations and multi-currency requirements.

Making it easy for the user

Relevant ERP software modules are integrated to facilitate efficiencies across the enterprise and to make information readily available to those who need it.

Complementing your capabilities with Relevant services

Relevant ERP software customers can take advantage of the Aptean Accelerated Implementation process to ensure a quick and non-disruptive implementation.

RELEVANT: DRIVEN SOLELY BY WHAT OUR CUSTOMERS NEED

At Aptean, our approach to your long-term success can be summed up in a few words: focus, collaboration, commitment, and continuity.

Focus

By focusing your business on high-value complex products, you haven't tried to be all things to all people. Neither has Relevant. The Relevant ERP solution has been developed exclusively for companies in your industry. We understand and help companies like yours deal with the unique manufacturing and business support issues you face every day.

Collaboration

To give you the functionality you need to succeed, we've adopted a collaborative process guided by a simple principle: You're best served when you tell us what you need and we deliver, rather than us telling you what we have or what we can develop.

To put this principle into action, the Relevant product development process and the Aptean acquisition strategy are 100% driven by customers. We create multiple opportunities for customers to tell us what they need from their ERP solutions and to share their perspective on the challenges facing all high-value product manufacturers and service providers. As part of this collaborative approach, we offer:

- Access to a special support site where customers can directly request enhancements to their Relevant ERP software
- Direct participation in the product development process, from defining requirements to reviewing product designs
- User group meetings with Relevant ERP product experts
- Beta-testing opportunities

Commitment

At Aptean, we understand that listening to customers is essential, but not enough. To be a true partner with our customers, we have to follow through on what you tell us. Relevant ERP experts develop and deliver solutions that support every phase of the value stream for high-value products. At Aptean, we're committed to helping you meet the challenges you face today and will likely face in the future. Our best-practices product definition and development are complemented by the Aptean commitment to only acquire companies that strengthen what we can do on behalf of customers in our targeted industries.

Continuity

Relevant ERP experts have been serving the enterprise software needs of companies in aerospace and defense, contract manufacturing, and the MRO industries since 1983. Backed by the vision and financial stability of the Aptean Corporation, the Relevant ERP solution is positioned to extend this record of customer-driven innovation, product excellence, and quality service and support well into the future.



More than 9,000 customers around the world rely on us to give them a competitive edge. By providing innovative, industry-driven enterprise application software, Aptean helps businesses to satisfy their customers, operate most efficiently, and stay at the forefront of their industry.

For more information, visit: www.aptean.com