Aptean Analytics for Aptean Made2Manage ERP

Making Complex Enterprise Data Simple

Seeing Your Business In Action

Data is only good if you can use it effectively. This sounds straightforward but discrete manufacturers understand the underlying importance in this message. The challenge is to take a seemingly infinite amount of information and translate into trended views of meaningful business Key Performance Indicators (KPIs). This representation of the data enables business decision makers to gather insights and to make well-informed decisions quickly to reduce costs, lower inventory, improve productivity, raise profits, and increase competitiveness.

Aptean Analytics delivers industry specific dashboards built for Made2Manage ERP, an ERP solution for discrete manufacturers. Developed with customer focus, quality and operational excellence at its core, Made2Manage ERP enables real time labor, cost and inventory visibility and control over the entire discrete manufacturing process.

Aptean Analytics for Made2Manage ERP allows you to easily identify issues related to profitability, planning, manufacturing, quality, purchasing, inventory, sales and delivery. Empowered by this intelligence, discrete manufacturers will be able to take quicker actions to correct problem areas.

With Aptean Analytics, you can conduct searches and interact with dynamic dashboards and analytics from various browsers and tablets. Users can navigate data freely and without limitation to any predefined or fixed drill-paths. Changes and customizations can be made easily allowing user to discover data insights on the fly.

Powered By QlikView

Aptean Analytics is powered by the industry-leading QlikView platform, deployed by more than 30,000 customers across the globe. Aptean Analytics drives real decisions by providing actionable insight with the Associative Discovery capability.
Associative Discovery, the practice of exploring data to uncover key insights, is also shared among all users. With Associative Discovery, Aptean Analytics can quickly dig into data from various data sources and see what’s associated and what’s not. You can select any data on the dashboards with a touch or click, including ranges or multiple selections. Associated data is identified by dynamic color-coding. This mechanism provides you the capability to quickly find associations that lead to insight, all of which you couldn’t easily do with traditional Business Intelligence (BI).

**Discrete Manufacturing Specific Dashboards**

Coupling industry-leading analytics and business intelligence with time-tested discrete manufacturing domain expertise provides a powerful toolset. This discrete-specific toolset enables you to manage your business efficiently and gain insight into challenges and opportunities that may exist or, more importantly in some cases, before they arise.

Aptean Analytics delivers standard out-of-the-box dashboards focused on discrete manufacturer needs, taking away the complexity that has plagued many traditional BI solutions of the past. The standard dashboard ties in all aspects of the business such as sales, production, quality, inventory, finance and delivery. The dashboards can also be easily tailored to display unique metrics that are specific to individual

<table>
<thead>
<tr>
<th>Sales</th>
<th>Production</th>
<th>Inventory</th>
<th>Purchasing</th>
<th>Quality</th>
<th>Shipping</th>
<th>A/R - A/P</th>
<th>Cash</th>
<th>Margin Analysis</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross &amp; Net Sales</td>
<td>Actual Hours Worked, By Work Center</td>
<td>Inventory Turns</td>
<td>PO Cost, Lead Time By Vendor</td>
<td>Scrap Value, Quantity, Parts (Inventory, Production)</td>
<td>Shipping Trends, Quantity Shipped</td>
<td>A/R &amp; A/P Aging</td>
<td>Cash Flow</td>
<td>% Margin Change With Price, Cost, Quantity Adjustments</td>
</tr>
<tr>
<td>Cumulative Sales</td>
<td>Late Jobs, Over Run Jobs</td>
<td>Days Sales In Inventory</td>
<td>Delivery Trends</td>
<td>Rejected Vendor Parts</td>
<td>Top Carriers</td>
<td>A/R By Customer</td>
<td>Cash Flow By Month</td>
<td>What If Analysis</td>
</tr>
<tr>
<td>By Sales Person</td>
<td>Actual vs. Standard Costs, Estimate vs. Actual Costs, Cost Components</td>
<td>Work In Progress</td>
<td>Total Line Items</td>
<td>Worst Vendor Rejection Rate</td>
<td>Top Ship-To States</td>
<td>A/P By Vendor</td>
<td>GL Cash Account Balance</td>
<td></td>
</tr>
</tbody>
</table>
customer’s business requirements.

Aptean Analytics serves up data in straightforward charts, tables, dashboards, and other advanced visuals. These established baselines, thresholds, and KPIs enable discrete manufacturers to determine when action is needed. Implementing them in Aptean Analytics paints a clear picture for any user to determine when action needs to be taken and establishes trends for guiding decisions.

**User Driven**

Aptean Analytics dashboards provide user-friendly views while enabling more detailed drill-down capabilities to uncover information depth. The combination of presentation simplicity and strong data discovery gives users the flexibility to use the tool as they see fit.

Aptean Analytics is also collaborative. Users can share not just reports but also annotations and bookmarks. New reports and views can be created among users working together for a common view. Complicated data made simple gives users a clear view of relevant information in a timely manner.

**Scalable**

Aptean Analytics can scale both with respect to users and data. From a user perspective Aptean Analytics adjusts easily from small businesses to large enterprises. Aptean Analytics provides faster performance with in-memory processing allowing for handling of and scaling for large data sets. In addition, data association – relationships between existing and new dataset – happens automatically. As the database scales, the capabilities delivered by the solution scales.

**Conclusion**

Aptean Analytics for Made2Manage ERP delivers the perfect combination of specialization, simplicity and actionable data. Delivered with user simplicity and flexibility in mind, Aptean Analytics will help you drive decisions with the right amount of data provided in the most meaningful and usable way.

**Learn More**

To learn more, contact your Account Manager or email us at info@aptean.com.
Aptean provides very specific industries with very specific ERP, supply chain management, and customer experience solutions. In today’s fast-paced, highly competitive economy, organizations don’t have time to waste forcing homegrown software, spreadsheets, and one-size-fits-all solutions to do things they were never designed to do. Aptean is on a mission to end those workarounds – with industry-specific solutions instead of generic software, expert support instead of making you go it alone, and a steady influx of new ideas instead of the status quo. For more information, visit www.aptean.com.
SEEING YOUR BUSINESS IN ACTION

Data is only good if you can use it effectively. This sounds straightforward but discrete manufacturers understand the underlying importance in this message. The challenge is to take a seemingly infinite amount of information and translate into trended views of meaningful business Key Performance Indicators (KPIs). This representation of the data enables business decision makers to gather insights and to make well-informed decisions quickly to reduce costs, lower inventory, improve productivity, raise profits, and increase competitiveness.

Aptean Analytics delivers industry specific dashboards built for Made2Manage ERP, an ERP solution for discrete manufacturers. Developed with customer focus, quality and operational excellence at its core, Made2Manage ERP enables real time labor, cost and inventory visibility and control over the entire discrete manufacturing process.

Aptean Analytics for Made2Manage ERP allows you to easily identify issues related to profitability, planning, manufacturing, quality, purchasing, inventory, sales and delivery. Empowered by this intelligence, discrete manufacturers will be able to take quicker actions to correct problem areas.

With Aptean Analytics, you can conduct searches and interact with dynamic dashboards and analytics from various browsers and tablets. Users can navigate data freely and without limitation to any predefined or fixed drill-paths. Changes and customizations can be made easily allowing user to discover data insights on the fly.

POWERED BY QLIKVIEW

Aptean Analytics is powered by the industry-leading QlikView platform, deployed by more than 30,000 customers across the globe. Aptean Analytics drives real decisions by providing actionable insight with the Associative Discovery capability.
Associative Discovery, the practice of exploring data to uncover key insights, is also shared among all users. With Associative Discovery, Aptean Analytics can quickly dig into data from various data sources and see what’s associated and what’s not. You can select any data on the dashboards with a touch or click, including ranges or multiple selections. Associated data is identified by dynamic color-coding. This mechanism provides you the capability to quickly find associations that lead to insight, all of which you couldn’t easily do with traditional Business Intelligence (BI).

**DISCRETE MANUFACTURING SPECIFIC DASHBOARDS**

Coupling industry-leading analytics and business intelligence with time-tested discrete manufacturing domain expertise provides a powerful toolset. This discrete-specific toolset enables you to manage your business efficiently and gain insight into challenges and opportunities that may exist or, more importantly in some cases, before they arise.

Aptean Analytics delivers standard out-of-the-box dashboards focused on discrete manufacturer needs, taking away the complexity that has plagued many traditional BI solutions of the past. The standard dashboard ties in all aspects of the business such as sales, production, quality, inventory, finance and delivery. The dashboards can also be easily tailored to display unique metrics that are specific to individual customer’s business requirements.

Aptean Analytics serves up data in straightforward charts, tables, dashboards, and other advanced visuals. These established baselines, thresholds, and KPIs enable discrete manufacturers to determine when action is needed. Implementing them in Aptean Analytics paints a clear picture for any user to determine when action needs to be taken and establishes trends for guiding decisions.

**USER DRIVEN**

Aptean Analytics dashboards provide user-friendly views while enabling more detailed drill-down capabilities to uncover information depth. The combination of presentation simplicity and strong data discovery gives users the flexibility to use the tool as they see fit.

Aptean Analytics is also collaborative. Users can share not just reports but also annotations and bookmarks. New reports and views can be created among users working together for a common view. Complicated data made simple gives users a clear view of relevant information in a timely manner.

**SCALABLE**

<table>
<thead>
<tr>
<th>Sales</th>
<th>Production</th>
<th>Inventory</th>
<th>Purchasing</th>
<th>Quality</th>
<th>Shipping</th>
<th>A/R - A/P</th>
<th>Cash</th>
<th>Margin Analysis</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross &amp; Net Sales</td>
<td>Actual Hours Worked, By Work Center</td>
<td>Inventory Turns</td>
<td>PO Cost, Lead Time By Vendor</td>
<td>Scrap Value, Quantity, Parts (Inventory, Production)</td>
<td>Shipping Trends, Quantity Shipped</td>
<td>A/R &amp; A/P Aging</td>
<td>Cash Flow</td>
<td>% Margin Change With Price, Cost, Quantity Adjustments</td>
</tr>
<tr>
<td>Cumulative Sales</td>
<td>Late Jobs, Over Run Jobs</td>
<td>Days Sales In Inventory</td>
<td>Delivery Trends</td>
<td>Rejected Vendor Parts</td>
<td>Top Carriers</td>
<td>A/R By Customer</td>
<td>Cash Flow By Month</td>
<td>What If Analysis</td>
</tr>
<tr>
<td>By Sales Person</td>
<td>Actual vs. Standard Costs, Estimate vs. Actual Costs, Cost Components</td>
<td>Work In Progress</td>
<td>Total Line Items</td>
<td>Worst Vendor Rejection Rate</td>
<td>Top Ship-To States</td>
<td>A/P By Vendor</td>
<td>GL Cash Account Balance</td>
<td></td>
</tr>
</tbody>
</table>

**Exploring Data and Uncovering Insights**

- With Assocative Discovery, Aptean Analytics can quickly dig into data from various data sources and see what's associated and what's not.
- Associated data is identified by dynamic color-coding.
- This mechanism provides the capability to quickly find associations that lead to insight.

**Discrete Manufacturing Specific Dashboards**

- Coupling industry-leading analytics and business intelligence with time-tested discrete manufacturing domain expertise.
- Enables efficient business management and insight into challenges and opportunities before they arise.
- Delivers standard out-of-the-box dashboards focused on discrete manufacturer needs, simplifying complexity.

**User Driven**

- Aptean Analytics dashboards provide user-friendly views.
- Enables detailed drill-down capabilities to uncover information depth.
- Combines presentation simplicity with strong data discovery.
- Allows users the flexibility to use the tool as they see fit.

**Scalable**

- Users can share not just reports but also annotations and bookmarks.
- New reports and views can be created among users working together for a common view.
- Complicated data made simple provides clear views of relevant information in a timely manner.
Aptean Analytics can scale both with respect to users and data. From a user perspective Aptean Analytics adjusts easily from small businesses to large enterprises. Aptean Analytics provides faster performance with in-memory processing allowing for handling of and scaling for large data sets. In addition, data association – relationships between existing and new dataset – happens automatically. As the database scales, the capabilities delivered by the solution scales.

CONCLUSION

Aptean Analytics for Made2Manage ERP delivers the perfect combination of specialization, simplicity and actionable data. Delivered with user simplicity and flexibility in mind, Aptean Analytics will help you drive decisions with the right amount of data provided in the most meaningful and usable way.

LEARN MORE

To learn more, contact your Account Manager or email us at info@aptean.com.
Aptean provides very specific industries with very specific ERP, supply chain management, and customer experience solutions. In today’s fast-paced, highly competitive economy, organizations don’t have time to waste forcing homegrown software, spreadsheets, and one-size-fits-all solutions to do things they were never designed to do. Aptean is on a mission to end those workarounds – with industry-specific solutions instead of generic software, expert support instead of making you go it alone, and a steady influx of new ideas instead of the status quo. For more information, visit www.aptean.com.