



# Aptean Made2Manage ERP

## For Discrete To-Order & Mixed-Mode Manufacturers

Aptean Made2Manage ERP is an end-to-end solution for manufacturers in job shops and dynamic “to-order” environments where flexibility and efficiency are critical. With real-time scheduling, job costing, and shop floor execution tools, Made2Manage helps you streamline your operations, reduce costs, and improve visibility throughout your supply chain.

### Own the Shop Floor

Designed for make-to-order (MTO), make-to-stock (MTS), assemble-to-order (ATO), engineer-to-order (ETO), and mixed-mode environments, Made2Manage seamlessly integrates enterprise resource planning and scheduling capabilities with shop floor execution features.

Made2Manage provides:

- **Enterprise Resource Planning (ERP)** – Made2Manage gives you end-to-end visibility and flexible control over all your back office operations – from job costing and materials management to engineering change management, production, and finance.
- **Supply Chain Management** – Optimize supply chain efficiency and maximize throughput with advanced tools for interactive forecasting, real-time planning and scheduling, and shipping and receiving.
- **Customer Relationship Management (CRM)** – Provide responsive service to your customers while managing customer and opportunity data, quoting and sales order processes, and service interactions from a single platform.
- **Business Intelligence** – Leverage built-in reporting and analytics tools to create a real-time view of your operations and extract the key business insights you need for fast, informed decision making.

### Benefits

- Enhance visibility into job costs and profits
- Manage material resources more efficiently
- Improve on-time delivery rates
- Accelerate response to customer demands
- Increase production profitability
- Reduce IT labor and costs with an open architecture based on SQL database and VB.NET

## Key Features

- **Quoting & Order Management** – Provide reliable quotes and estimates, enter sales orders quickly, custom-configure products at the point of sale, and more.
- **Real-Time Planning & Scheduling** – Prioritize and schedule job operations, react swiftly to scheduling issues, and maintain accurate delivery dates.
- **Engineering Management** – Create and maintain flexible bills of materials and process routings, track engineering changes, and manage non-standard parts.
- **Procurement Management** – Understand where your procurement requirements are coming from, plan for them, and efficiently execute your supply plan.
- **Insight Into Job Costs & Profits** – Track job costs and profits in real time and compare actual costs against estimates at any point in the production process.
- **Built-In Reporting & Analytics** – Build and format dynamic reports to analyze financial and operational data – all without leaving Made2Manage.

## Additional Capabilities

- **Advanced Scheduling** – Leverage powerful scheduling algorithms to schedule activities in your work centers, minimizing late jobs and maximizing throughput while promising accurate delivery dates with true Capable-to-Promise (CTP) functionality.
- **Shop Floor Manager** – Get instant visibility into priorities, order status, and job documentation in one, consolidated location while allowing operators to easily clock in/out and report completions.
- **Shop Floor Data Collection (SFDC)** – Utilize a mobile bar code solution to automate the entry of data from receiving, shipments, inventory transactions, labor reporting, and label generation.
- **Advanced Quality by uniPoint** – Track the cost and frequency of quality events, initiate non-conformances and corrective actions, and manage compliance with ISO and FDA quality systems.
- **Aptean Analytics for Made2Manage** – Translate data into actionable business insights and drill down into root causes with interactive pre-built dashboards and reports.

For more information, contact your account manager or email us at [info@aptean.com](mailto:info@aptean.com).



Aptean provides very specific industries with very specific ERP, supply chain management, and customer experience solutions. In today's fast-paced, highly competitive economy, organizations don't have time to waste forcing homegrown software, spreadsheets, and one-size-fits-all solutions to do things they were never designed to do. Aptean is on a mission to end those workarounds – with industry-specific solutions instead of generic software, expert support instead of making you go it alone, and a steady influx of new ideas instead of the status quo. For more information, visit [www.aptean.com](http://www.aptean.com).