



**WHITEPAPER**

# Easy registration of wine vintages in an ERP system

Wine vintages are extremely important to wine merchants and retailers. After all, every self-respecting wine connoisseur knows that the vintage reveals the most about the quality of a specific wine. And yet, the registration, transport and distribution of wines from different years often generates considerable unnecessary work. Wines from another vintage are typically assigned a new article number. But this results in rampant data proliferation. Wine registration can and must be greatly improved. But how? A solution is available that offers both time and cost savings. (Please note: our 'Aptean Food & Beverage ERP' beverage solution is currently only available in specific regions. Please reach out to learn more.)

## Mother Nature as vintner

The greatest influence on wine may be Mother Nature. Due to the influence of the weather, the same grape variety can taste completely different from one year to the next. This is true even if the vintner uses the same processes each year to transform his or her grapes into wine. So, it's not actually strange that we would treat the different harvest years of one wine as different wines. Although it's basically the same wine, the vintage does affect the sales process. For instance, the wine vintage can impact the price or the demand. This qualification, however, also has disadvantages when it comes to the transport and distribution of wines.

## Rampant wine numbers

Most wine importers assign wines that have the same grape variety with a new article number each year. A warehouse employee will raise an eyebrow if she spots the same wine with different article numbers on her pick list. It does concern the same wine, only different article numbers are generated for the same vintage. This is deemed necessary for the order processing to properly register the vintages.

And yet, this annual increase in article numbers results in the unnecessary growth of the article stock. Due to this runaway proliferation, you quickly lose an overview of your stock. The search for a specific wine yields multiple results: one for every year. This leads to even more searching, for example, when entering the orders. More errors are made as well, potentially with serious consequences.

## The understanding develops over the vintages and years

If, as a wine merchant, you retain this system year after year, eventually it becomes unmanageable. And the problems will simply continue to multiply. That's why a solution is called for that establishes the registration of wine vintages on a deeper level.

What does this mean concretely? One article number for one wine, while a system registers the different wine vintages under the article. A system like this can greatly reduce the size of the article stock and reign in the growth. Consequently, the total amount of loose data will be considerably reduced, and you can easily maintain the database, which makes the search system a lot clearer. The result: no more endless searching; instead, you have clear organization of wines and vintages, and, by extension, more control over the wine stock.



# Logical organization with Aptean Food & Beverage ERP

This solution exists! Aptean Food & Beverage ERP provides a calibrated, reliable method to optimize your search system.

The ERP system is especially suited for registering vintages. The software has a “variants” function. This feature allows you to register different versions of a single product. For example, a sweater that is available in various colors. By analogy, “variants” are a solution for registering different vintages of one type of wine: the vintages—like the different colors of the sweater—are entered into a sub-level below the wine type.

In this way, Aptean effectively tackles the root of the problem and converts it into the only right solution: a logical and consistent ranking of vintages.

With Aptean Food & Beverage ERP, Aptean offers an ERP that is fully specialized to meet the needs of your sector.

Our software package focuses on the beverage sector, allowing wine merchants to register a broad and detailed spectrum of data. This allows you to record all the necessary information for wine per vintage, including:

- the alcohol percentage;
- the contents;
- the taste;
- the closing code.

This allows us to expand the amount of essential information, while at the same time keeping the search system well-organized.

## Automatic entry of wine vintages

The addition of Aptean has also achieved automatic completion of wine vintages, both for purchasing and for sales.

- The buying and selling line is automatically filled in with a wine vintage that can be set.
- In the case of framework contracts, it's also possible to specify the vintage.
- The price agreements and the article availability can be completed per wine vintage
- Therefore, the article availability can also be viewed per vintage.
- You have the option of entering a new GTIN code (Global Trade Identification Number) for each vintage: a necessary functionality when entering EDI orders.
- Can or may a particular vintage no longer be bought or sold? Then you can disable the article-variant combination.
- Aptean Food & Beverage ERP also has a reservation module. This makes it easy for the wine merchant to make reservations for each vintage.
- You can also restore all this information to a web shop.

The Aptean Food & Beverage ERP functionalities shown above are standardly available, so these wine-specific options remain standardized and are future-proof.

With Apteian Food & Beverage ERP, we not only help wine merchants, but also retailers and, ultimately, even the end customers. Having an overview of your data, price agreements, purchasing, sales and reservations ensures that you always deliver the right wines to the right retailers and that the end customer can buy the desired wine.

## Concrete advantages for wine merchants

So, what are the concrete, tangible benefits of using Apteian Food & Beverage ERP?

1. First of all, DIN Beverages guarantees the logical classification of wine types and their different vintages. Due to working with sub-levels, not every vintage will be assigned its own article number. This clear ranking of vintages means that you will need less time to process your registration.
2. It's also possible to save all of the important information per vintage. This prevents proliferation and contamination of the article stock, and the search system remains clear.
3. What's more, you can have various input fields automatically completed by the system, which means that faster data and order entry is possible. The processing is more efficient, which saves time and costs.

## “Good wine doesn't need a crown”

The name and year may say a lot about a wine, but the taste says so much more. In other words: a wine can be praised in words, but to really experience its quality, you have to taste it. Good wine doesn't need a crown. Afficionados will discover the true quality of a fine wine with their very own taste buds.

The same holds true for an ERP system. And naming the system's benefits and qualities is a very good start. But you'll only experience its complete quality when implementing the ERP.

## Want to know more?

Convinced and ready to get started right away with Apteian Food & Beverage ERP? Or would you like to know more about the wine vintage solution from Apteian? If so, feel free to [get in touch](#).



Apteian is a global provider of mission-critical, industry-specific software solutions. Apteian's purpose-built ERP and supply chain management solutions help address the unique challenges facing process and discrete manufacturers, distributors, and other focused organizations. Apteian's compliance solutions are built for companies serving specific markets such as finance, healthcare, biotech and pharmaceuticals. Over 4,500 organizations in more than 20 industries across 54 countries trust Apteian's solutions at their core to assist with running their operations. To learn more about Apteian and the markets we serve, visit [www.apteian.com](http://www.apteian.com).