Global trade practices are under greater scrutiny than ever before. Regulations have become more stringent and highly dynamic, reaching into the transfer of goods and the flow of funds. Manual export management processes often lead to delayed shipments to customers, fines, inventory increases and unnecessarily high labor costs. For companies to compete on a global level, technology must be applied to achieve compliant and streamlined export processes.

The TradeBeam Export Management solution ensures compliance with export regulations and streamlines customs management processes. The solution provides comprehensive export compliance capabilities, including restricted party screening, license determination and end-use screening. It also provides a rich set of export process management capabilities including export documentation management, automated customs filing such as Automated Export System (AES) for the U.S. and export order management. Key benefits of the TradeBeam solution include:

- Automated export management processes that improve the productivity of logistics, purchasing and legal departments, enabling a business to grow with minimal increases in headcount
- Improved cycle times in export processes through exception management, trade document management and automated manual compliance processes
- Reduced penalties and fees for non-compliance
- Decreased Days Sales Outstanding (DSO) by improving throughput in fulfillment and trade financing processes

Key capabilities of the TradeBeam GTM Export Management solution include:

**Export Compliance Capabilities:**

- **Restricted Party Screening**: Automates screening of parties to an export transaction against numerous lists of restricted or denied parties based on export control lists such as BIS Denied Parties, OFAC Specially Designated Nationals, Japanese Proliferation Concerns and the UN Sanctions List, among many others. The screening engine produces alerts and workflow changes for any potential match.

- **License Determination and Management**: Reviews export shipments for license requirements or exceptions using shipment data, related country profiles, end use and product classification. Embargo and anti-boycott screening support the Enhanced Proliferation Control Initiative (EPCI). The solution also supports the management of export licenses, which are created and managed against quantity values or expiration.

- **End Use/User Screening**: Enables end-use and user screening during the order process to determine if the party's profile permits shipment. End-use and user screening covers areas typically left out of the export compliance process, including red flag checklists, diversion risk questions and anti-boycott questions.
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