

DATASHEET

EXPORT MANAGEMENT

EXPORT MANAGEMENT CHALLENGES

Global trade practices are under greater scrutiny than ever before. Regulations have become more stringent and highly dynamic, reaching into the transfer of goods and the flow of funds. Manual export management processes often lead to delayed shipments to customers, fines, inventory increases and unnecessarily high labor costs. For companies to compete on a global level, technology must be applied to achieve compliant and streamlined export processes.

TRADEBEAM GTM SOLUTION

The TradeBeam Export Management solution ensures compliance with export regulations and streamlines customs management processes. The solution provides comprehensive export compliance capabilities, including restricted party screening, license determination and end-use screening. It also provides a rich set of export process management

capabilities including export documentation management, automated customs filing such as Automated Export System (AES) for the U.S. and export order management. Key benefits of the TradeBeam solution include:

- Automated export management processes that improve the productivity of logistics, purchasing and legal departments, enabling a business to grow with minimal increases in headcount
- Improved cycle times in export processes through exception management, trade document management and automated manual compliance processes
- Reduced penalties and fees for non-compliance
- Decreased Days Sales Outstanding (DSO) by improving throughput in fulfillment and trade financing processes

TRADEBEAM GTM SOLUTION CAPABILITIES

Key capabilities of the TradeBeam GTM Export Management solution include:

Export Compliance Capabilities:

Restricted Party Screening	Automates screening of parties to an export transaction against numerous lists of restricted or denied parties based on export control lists such as BIS Denied Parties, OFAC Specially Designated Nationals, Japanese Proliferation Concerns and the UN Sanctions List, among many others. The screening engine produces alerts and workflow changes for any potential match.
License Determination and Management	Reviews export shipments for license requirements or exceptions using shipment data, related country profiles, end use and product classification. Embargo and anti-boycott screening support the Enhanced Proliferation Control Initiative (EPCI). The solution also supports the management of export licenses, which are created and managed against quantity values or expiration.
End Use/User Screening	Enables end-use and user screening during the order process to determine if the party's profile permits shipment. End-use and user screening covers areas typically left out of the export compliance process, including red flag checklists, diversion risk questions and anti-boycott questions.

Export Compliance Capabilities:

Order Management	Provides the ability to respond to purchase orders, setting the initial terms and conditions of the trade. Users can manage sales orders directly or integrate orders from third-party ordering systems. Multiple orders can be consolidated into single trade transactions, or single orders can be deconsolidated into multiple trades.
Export Document Management	Manages the production and distribution of export documents, which are generated based on country pairing profiles and business partner profiles. These determine such items as statement/clause use, logos or format use and distribution requirements. All documents are archived to create an audit trail.
AES Filing	Automatically files and tracks the electronic version of the Shippers Export Declaration (SED) with the U.S. Census through the AES. The process is tracked through to acceptance, alerting users to potential filing issues.
Classification and Global Parts Catalog	The Global Parts Catalog supports HTS/ECN classification and acts as either a standalone parts master for the management of product details or as a supplemental source for product classification. The product catalog contains data related to other governmental agency (OGA) requirements, trade agreements including NAFTA assists, quota and many other details required for compliance and logistics purposes.

Export Compliance Capabilities:

On Demand	Eliminates costly upfront license fees through an on-demand, subscription-based software delivery model that significantly reduces the costs of deployment and ownership..
Web-based Architecture	Can be accessed from anywhere through the Internet. Its standards-based applications are highly scalable, and an advanced security model enables data access and collaboration across organizations and entities. An XML-based integration model supports seamless inbound and outbound data sharing with third-party applications, enabling multiple methods of integration.



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